

Rent-to-Lease

Maximum Flexibility & Equity Value

HOW IT WORKS

- At the end of the Rental Term, the Rent-to-Lease option can be exercised
- An equity credit and negotiated discount will be applied as a capitalized cost reduction
- A long-term lease term will commence using agreed upon terms and amortization period to calculate the monthly lease payment

Rent-to-Lease Examples



Rental

Monthly Payment

Convert to
Long-Term Lease
or Purchase

Factory Invoice or Fair Market Value

Less 50% Equity Credit*

Less Negotiated Discount

Reduced CAP Cost

Long-Term Lease

Estimated Monthly Payment**

*Up to 6 Months

**Lease Payment Subject to the Interest Rate Benchmark at the Time of Lease Inception